

GCI Ambassadors' main mission is to present GCI's services, to convince his/her interlocutors of their autonomy to use them, and to disseminate this **good practice** to all their subsidiaries, subcontractors and suppliers.

The Ambassador and GCI can intervene in two complementary ways:

- **GCI Ambassadors** will act as a **business providers** for GCI according to the profile and needs of their clients and prospects.
- **GCI** is the service provider, which may also act as a **Business Provider** for GCI Ambassadors' own consulting services for their own consulting services.

GCI Ambassadors' Fees are calculated as follows:

1. Fees for bringing clients to GCI:

1.1. On use of the services with their personal Ambassador code

- **15% excl tax** of the amount excluding tax for the first year of invoicing for the online calculation of GHG emissions and options to a customer who has used the Ambassador's own reduction code.

The remuneration is perennial from year to year for Ambassadors doing by themselves the monitoring of their clients to ensure their good use of GCI services and the renewal of their discount code.

1.2. On their referral for another GCI Ambassador or GCI Accredited Expert consulting service

- **10%** of the amount exclusive of tax of the invoicing of consulting services sold but not carried out by the Ambassador, following the referral charged and accepted by GCI or another Ambassador or GCI Approved Expert.

It is only due in the first year for the Ambassador.

1.3. Sponsorship:

- 10% of the amount excluding tax of the first year of the fees paid to another Ambassador or Accredited Expert presented by the Ambassador and validated by GCI.

2. Sale of his/her own consulting services by the Ambassador:

- GCI will issue invoices for 25% of the amount of direct consulting and support services provided to the client in connection with the GCI process, based on a statement provided by the Ambassador.
- GCI will remit any 10% commission to the client's referring Ambassador or Accredited Expert.

3. Carbon Offsetting :

Depending on the nature of the carbon credits that will be sold, and according to a regularly updated price list, between **2 and 5% (excluding tax)** of the amount invoiced for the first year will be paid to the client after it has been assigned and accepted by **GCI**.

These calculation, advice and compensation services will be in accordance with the pricing, code of ethics, description, methodology and content defined by **GCI**, and are an integral part of **GCI's** general offer, which is regularly documented, updated and accepted by the **GCI** Ambassador.

The scope explicitly excludes sums received by **GCI** for implementation and travel expenses.

4. Billing:

The payment of fees to the Ambassador will be done at the latest 15 days after GCI receiving payments of the clients' invoiced amounts, subject to the presentation of the corresponding invoice from the GCI Ambassador.

GCI general terms and conditions of sale are available to Ambassador on GCI website.

GCI undertakes to provide the Ambassador upon request all necessary information and documents to verify the amount of its fees.

All taxes to which the GCI Ambassador's fees are subjected in his/her territory are the exclusive responsibility of the latter.