

# REMUNERATION OF ACCREDITED EXPERTS GCI



The **GCI Accredited Expert** (A.E) has a main mission to present GCI services, to convince his interlocutors of their **autonomy** to use them, and to disseminate this **good practice** to all their subsidiaries, subcontractors and suppliers.

In addition, it can offer, or subcontract within the **network of Accredited Experts, support and consulting services** for the reduction of GHG emissions. Conversely, if they wish, they can receive this type of mission from GCI.

The A.E and GCI can therefore intervene in two complementary ways:

- The **GCI Accredited Expert** will intervene as such, or as a simple **Business Contributor** for GCI according to the profile and needs of its clients and prospects.
- **GCI** is the service provider who can also act as a **Business Contributor** through its network for the GCI Accredited Expert for its own consulting services.

The **fees and remuneration of the GCI Accredited Expert** (A.E) are calculated as follows:

## 1. Discounts on the Accredited Experts' own use of GCI services:

- **50%** of the invoiced amount (excluding VAT) for your own use of GCI's online GHG calculators
- **70%** of the invoiced amount (excluding VAT) for the "Support and assistance with data retrieval and calculations" option
- **50%** of the invoiced amount (excluding VAT) for the "Interpretation of results and definition of levers of progress" option,
- **30%** of the invoiced amount (excluding VAT) for the "Analysis of direction of progress between two reference periods" option,
- **30%** of the invoiced amount (excluding VAT) for the "Complete and documented GHG emissions inventory" option.
- **30%** of the invoiced amount (excluding VAT) for the "Multi-site consolidated annual report" option

## 2. Commissions for client referrals to GCI:

### 2.1. On use of the services with his personal code of Accredited Experts

- **70%** of the invoiced amount (excluding VAT) for the " Support and assistance with data retrieval and calculations" option if he performs it himself for his customer.
- **55%** of the invoiced amount (excluding VAT) for the " Support and assistance with data retrieval and calculations" option if he performs this service on behalf of another company.
- **15%** of the invoiced amount (excluding VAT) for the first year of invoicing of the services of online calculation of GHG emissions and options to a customer who has used the reduction code specific to the E.A.

The remuneration is perennial from year to year for the SA, which itself follows its customers for their good use of GCI services and renews their reduction code.

### 2.2. On his recommendation of consulting services from another A.E.

- **10%** of the invoiced amount (excluding VAT) of the invoicing of the consulting services sold but not carried out by the E.A., following its setting in relation imputed and accepted by GCI or another A.E.  
It is only due the first year for the SA.

### 2.3. Sponsorship:

- **10%** of the invoiced amount (excluding VAT) of the first year of the fees paid to another Accredited Experts presented by the A.E and validated by GCI.

## 3. Sale of own advice by the Accredited Experts:

- **GCI will establish invoices for 25%** of the invoiced amount of the direct services of advice and accompaniment to the client relating to the GCI approach, on a statement provided by the E.A..
- **GCI will pay** any 10% commission to the client's contributing SA.

## 4. Carbon Offsetting:

Depending on the nature of the carbon credits that will be sold, and according to a regularly updated pricing schedule, between **2% and 5% of the amount** (excluding VAT) of the first year's invoiced amount will be paid to the client after it has been charged and accepted by **GCI**.

These calculation, advice and compensation services will be in accordance with the pricing, code of ethics, description, methodology and content defined by GCI, and are an integral part of GCI's general offer, which is regularly documented, updated and accepted by the GCI Accredited Expert.

The scope explicitly excludes sums received by GCI for implementation and travel expenses, as well as contract renewals, unless an amendment is explicitly signed.

## 5. Billing:

The remuneration of the A.E. will be made as GCI receives the sums invoiced to the client, and paid within fifteen days of such receipt, subject to presentation of the corresponding invoice from the GCI Accredited Expert.

GCI's general terms and conditions of sale are available to the A.E. on the GCI website.

GCI undertakes to provide the SA on request with all the information and documents necessary to verify the amount of its remuneration.

All taxes to which the remuneration of the GCI Accredited Expert in the Territory is subject shall be borne exclusively by the latter.